

## **CONSERVATION INTERNATIONAL FOUNDATION (CI-ECUADOR)**

Total, pages:11

***PLEASE SEND YOUR OFFER ONLY***

Av. Francisco de Orellana and Justino Cornejo, Zonal Government Building of Guayaquil, Floor 11 office of the Project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

Within or before the closing date and time, indicating the invitation to tender number of CI-Ecuador, sealed offer, with the data indicated below

**OFFERS RECEIVED AFTER DATE AND TIME LIMITS WILL BE CONSIDERED NULL**

Please number and put company stamp/letterhead on the pages of your offer

### **CONSERVATION INTERNATIONAL FOUNDATION'S CALL FOR TENDER/TENDER IN CLOSED PLIEGODES**

Deadline: February 29<sup>th</sup>, 2020

Time: 24:00

Conservation International Foundation Ecuador hereinafter referred to as CI-Ecuador, is a non-profit and public benefit organization, organized under the laws of the State of California, represented by Luis Suárez Martínez, who acts in his capacity as Executive Director of Conservation International Foundation – Ecuador, located at Av. Catalina Aldáz N34-181 and Portugal in the city of Quito.

CI-Ecuador has received funding from the Global Environment Facility (hereinafter referred to as "the GEF"), through the IC Implementer Agency - GEF to finance the Project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental".

#### **Code of Ethics**

Conservation International's reputation derives from our commitment to our core values: Integrity, Respect, Courage, Optimism, and Passion and Teamwork. CI's Code of Ethics (the "Code") provides guidance to CI employees, service providers, experts, interns, and volunteers in living CI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to.

Any violations of the Code of Ethics should be reported to CI via its Ethics Hotline at [www.ci.ethicspoint.com](http://www.ci.ethicspoint.com).

CI relies on the personal integrity, good judgment and common sense of all third parties acting on behalf, or providing services to the organization, to deal with issues not expressly addressed by the Code or as noted below.

#### Integrity:

- Act in good faith, responsibly, with due care, competence and diligence and maintain the highest professional standards at all times.
- Comply with all contractual terms as well as all applicable laws, rules and regulations, domestic and international, in every country where Services are carried out.
- Provide true representation of all Services performed.
- Never engage in any of the following acts: falsification of business document or receipts, theft, embezzlement, diversion of funds, bribery, or fraud.
- Transparency:
  - Avoid conflicts of interest and not allow independent judgment to be compromised.
  - Not accept gifts or favors from sub-contractors, suppliers or other 3rd parties that would negatively impact the provision of Services to CI.
- Accountability:
  - Disclose to CI, at the earliest opportunity, any information you have or become aware of, that may result in a real or perceived conflict of interest or impropriety.
  - Implement activities, provide Services, and manage staff and operations in a professionally sound manner, with knowledge and wisdom with the goal of a successful outcome per the terms of this Agreement.
- Confidentiality:
  - Not disclose confidential or sensitive information obtained during the course of your work with CI.
  - Protect confidential relationships between CI and other 3rd parties.

#### Mutual Respect and Collaboration:

Engage with indigenous peoples and local communities in which CI works in a positive and constructive manner that respects the culture, laws, and practices of those communities, with due regard for the right of free, prior and informed consent.

Any violation of the Code of Ethics or concerns regarding the integrity of the procurement process and documents shall be reported to [www.ci.ethicspoint.com](http://www.ci.ethicspoint.com).

#### **Accountability and Grievance Mechanism**

The CI-GEF Project Agency Accountability and Grievance Mechanism can be accessed when necessary to manage project-related grievances that cannot be resolved by a project's Executing Agency. Read the policy »

If you should need to file a grievance:

Contact the Executing Agency managing the project on the ground.

If the Executing Agency is unable to resolve the grievance or does not respond within 30 days of filing the claim, please contact the Conservation International Director of Compliance (DOC) who can be reached at:

Electronic mail: [GEFAccountability@conservation.org](mailto:GEFAccountability@conservation.org)

Mailing address:

Direction of Compliance  
 Conservation International  
 2011 Crystal Drive, Suite 600

Through this day, CI-Ecuador invites you to present one offer in US dollars to:

1. Purchase 10 outboard motors in accordance with the following table:

Article	Amount	Technical Specifications
40 HP two-stroke outboard engine.	1	According to Annex 1
75 HP two-stroke outboard engine	1	According to Annex 2
150 HP two-stroke outboard engine.	3	According to Annex 3
150 HP four-stroke outboard engine.	5	According to Annex 4

2. Acquire five sets of accessories for the installation of outboard motors, according to the frame below:

Article	Amount	Technical Specifications
Hydraulic installation accessories for outboard motor 150 HP two-stroke.	2	According to Annex 5
Hydraulic installation accessories for outboard motor 150 HP four-stroke.	3	

3. Build five fiberglass vessels of 8 meters in s0 and 1.95 meters of sleeve, according to characteristics and technical specifications described in Annex 6 (the model vessel can be observed in Puerto López, after coordination). These vessels must be delivered with engine and safety equipment installed; and must be delivered in: San Lorenzo (1), Muisne (1), General Villamil Playas (1), Naranjal (1) and Guayaquil (1). Safety accessories will be provided by CI-Ecuador. The engines will be the 150 hp purchased through this process, therefore, they will be available with the offeror. The bidder shall include in the cost of his proposal the installation of the above-mentioned elements (engines and safety equipment) and transport to the locations indicated in numeral 4.
4. Deliver outboard engines, installation accessories and boats listed in numeral 1, 2 and 3 in the following locations:

Place of delivery	Equipment and boats
City of Emeralds	- 40 HP two-stroke outboard engine.

Galera San Francisco, Emerald Province	- A 75 HP two-stroke outboard engine.
San Lorenzo, Province of Emeralds	- A 150 HP two-stroke outboard motor. - An 8-meter-long, multi-engine, TWO-stroke 150 HP marine vessel with safety equipment, installed.
Muisne, Emerald Province	- An 8-meter-long fiberglass marine vessel with two-stroke 150 HP engine and safety equipment installed.
General Villamil Playas, Guayas Province	- An 8-meter-long fiberglass marine vessel with two-stroke 150 HP engine and safety equipment installed.
Orangel(Churute), Guayas Province	- 150 HP four-stroke outboard engine. - An 8-meter-long fiberglass marine vessel with two-stroke 150 HP engine and safety equipment installed.
Guayaquil, Guayas Province	- An 8-meter-long fiberglass marine vessel with two-stroke 150 HP engine and safety equipment installed.
Puerto Bolívar, El Oro Province	- A 150 HP four-stroke outboard engine.

The price offered for this process needs to include VAT and delivery costs.

Proposal for credit / collection conditions must be submitted, which may not exceed a 30% advance upon presentation of a guarantee of good use of advance equivalent to the value paid.

#### **Selection criteria**

When repairing your offer, take into account the following criteria that will be assessed in the selection process of the bidder:

<b>Criteria</b>	<b>Rating (%)</b>
Experience and trajectory of the participating company.	<b>35</b>
Warranty period of the equipment or services to be provided.	<b>20</b>
The value of the economic proposal	<b>25</b>
Delivery time in relation to that established in this bidding basis.	<b>20</b>

### **For the preparation of the bases**

The offer must be based on all the requirements included in the present invitation to tender. It should include the general tendering requirements and the special requirements and conditions of the tender specified below:

#### **General bidding requirements**

1. Full name, phone number and email address of your company and contact person.
2. Copy of the updated company RUC.
3. References of employment contracts, services or sales that you have executed similar to the subject matter of this tender (present table with description of each contract, execution time and amount). For each contract indicated, to disjoin a copy of the contract or certificate provided by the company contracting the service, which could be verifiable.
4. Technical proposal (technical specifications of the goods offered and guarantee timeframe).
5. Economic proposal (unit cost and total cost).
6. Acceptance of the "General Conditions applicable to contracts of purchase in CI-Ecuador" including the terms of payment, (the terms of payment of CI-Ecuador, in which they are payable by bank transfer within 30 days of receipt of the invoice, inspection report(s) and a confirmation document of receipt by the consignee(s).
7. Please note that the Organization shall make payments of invoices, in the bank account indicated by the supplier, provided that the bank account is in the country of residence and in the name of the supplier.
8. Acceptance of CI-Ecuador tender requirements, including technical specifications.
9. Currency: Your offer must be in US Dollars.
10. Delivery time: Equipment is required to be delivered to the site within **90 days of issuance of the purchase order**. Suppliers are requested to cite their best delivery time in calendar days.
11. Validity: Bids will remain valid with the fixed prices and may be awarded up to 60 calendar days after the deadline for submitting bids

#### **Special requirements and conditions**

1. CI-Ecuador reserves the right to adjust the required quantities and partially award the contract if it deems it necessary and/or appropriate.
2. CI-Ecuador may request an inspection on boarding/disembarkation of the quantity in accordance with the technical specifications, packaging and labeling.
3. Damages: At CI-Ecuador's discretion, damages may be applied to any order for the following reasons:
  - a. Lower quality: CI-Ecuador, in its absolute discretion, reserves the right to refuse any delivery that does not conform to the technical specifications or in case it is late delivery to accept such delivery and apply the corresponding deduction that CI-Ecuador determines:

- b. Late Delivery: In the case of late delivery, a deduction of 2.5% of the value of the goods per week of delay will apply. The deduction for late delivery applied shall not exceed 10% of the total value of the order:

Any request for clarification regarding the goods and/or requirements included in this tender, except for pricing issues, should be addressed to [redamcp@conservation.org](mailto:redamcp@conservation.org). Se establishes a period of 10 working days, counted from the day following the publication of this bidding process, for suppliers to ask any questions or concerns, CI-Ecuador will respond via e-mail within a maximum period of 3 days and if necessary contact by e-mail to answer the concern.

In the event that your company does not submit an offer, CI-Ecuador would appreciate it if you would notify it with a brief explanation. In this case, you are strongly asked to complete the "No Offer Notification" attached to this invitation and send it by email indicated in the "No Offer Notification".

**PLEASE SEND YOUR OFFER ONLY**

Av. Francisco de Orellana and Justino Cornejo, Zonal Government Building of Guayaquil, Piso 11 offices of the Proyecto "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

Within or before the closing date and time, indicating the NUMBER of invitation to tender FROM CI, with the data indicated below

OFFERS SUBMITTED TO ANY OTHER ADDRESS, OR ANY OTHER MEANS AND OFFERS RECEIVED AFTER THE LIMITED DATE AND TIME WILL BE CONSIDERED NULL

Delivery of your offer: Your offer must be delivered in a sealed envelope / or by email ([redamcp@conservation.org](mailto:redamcp@conservation.org)) as follows:

**Confidential**

**Conservation International Foundation - Ecuador**

Attention to the attention of  
Cristina Silva  
CI Purchasing Officer

Closing date: February 29<sup>th</sup>, 2020

COMPANY NAME:

On the date or before the closing date, communication for: Cristina Silva, Av. Francisco de Orellana and Justino Cornejo, Zonal Government Building of Guayaquil Apartment 11 offices of the project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

**NOTE OF NON-PARTICIPATION**

**Please complete and return to:**

**Blgo. Manfred Altamirano**

Av. Francisco de Orellana and Justino Cornejo

Government of the Littoral Building

11th floor

Project Offices ""**Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental**"" of: (name of company)

We do not participate in the call because:

..... The requirements were not part of our regular activities;

..... Insufficient time to prepare the offer;

..... Current lack of resources to meet more obligations;

..... Others (please specify below briefly).

.....  
.....

.....  
Signature and date

**Annex 1. Technical specifications of a 40 HP two-stroke outboard motor**

<b>Technical specifications</b>	
Power	40 HP.
Cilindraje	703 cubic centimeters.
Type	2 strokes.
Leg	Cuts 424 mm
Fuel	Gasoline premixed with oil
The engine shall include:	<ul style="list-style-type: none"> <li>• Operation Manual</li> <li>• Aluminum propeller</li> <li>• Anchor bolt</li> <li>• Spark plug key</li> <li>• Petrol hose</li> <li>• Gasoline Auxiliary (Capacity 6 gallons)</li> <li>• Command arm</li> </ul>

**Annex 2. Technical specifications of a 75 HP two-stroke outboard motor**

<b>Technical specifications</b>	
Power	75 HP
Cilindraje	1140 cubic centimeters.
Type	2 strokes.
Leg	20.5" long (inches).
Fuel	Gasoline premixed with oil.
Engine Accessories:	<ul style="list-style-type: none"> <li>• Operation Manual</li> <li>• Aluminum propeller</li> <li>• Anchor bolt</li> <li>• Spark plug key</li> <li>• Petrol hose</li> <li>• Gasoline auxiliary (6 gallons)</li> <li>• Command arm</li> </ul>

**Annex 3. Technical specifications of a 150 HP two-stroke outboard motor.**

<b>Technical specifications</b>	
Power	150 HP.
Cilindraje	2596 cubic centimeters.
Type	2 strokes.
Leg	25" Long (inches)
Around	Right.
Fuel	Gasoline premixed with oil.
The engine shall include:	<ul style="list-style-type: none"> <li>• Operation Manual</li> <li>• Propeller</li> <li>• Individual morse box</li> </ul>



Technical specifications	
	<ul style="list-style-type: none"> <li>• Tachometer</li> <li>• Tachometer cable</li> <li>• Anchor bolt</li> <li>• Spark plug key</li> <li>• Petrol hose</li> </ul>

**Annex 4.** Technical specifications of a 150 HP four-stroke outboard motor.

Technical specifications	
Power	150 HP.
Cilindraje	2670 cubic centimeters.
Type	4 strokes.
Leg	25" long (inches).
Around	Right.
Fuel	Gasoline.
The engine shall include:	<ul style="list-style-type: none"> <li>• Operation Manual</li> <li>• Propeller</li> <li>• Individual morse box</li> <li>• Tachometer</li> <li>• Tachometer cable</li> <li>• Anchor bolts</li> <li>• Spark plug key</li> <li>• Petrol hose</li> </ul>

**Annex 5.** Technical specifications of the 150 HP Engine Installation Accessories (two- and four-stroke).

Description
A. Hydraulic steering system for 150 HP engines <ul style="list-style-type: none"> <li>a. Hydraulic aluminum pump 23 cm3 with anti-return valve.</li> <li>b. Hydraulic front cylinder made of aluminum <b>and stainless steel, with purgers.</b></li> <li>c. Ten meters of 8 mm hydraulic high-pressure hose.</li> <li>d. 13-inch wheel</li> <li>e. Two liters of hydraulic oil.</li> </ul>
B. Filters of 320 RAC 01, 60 Glns/hour.
C. Two acceleration and shifting cables, with stainless steel core.
D. 100 AMP battery.
E. Battery terminals.

**Annex 6. Technical specifications of the 8-meter-long fiberglass marine vessel.**

<b>Length</b>	8,0 m
<b>Manga</b>	1.95 m
<b>Strut</b>	0.90 m
<b>Cabin</b>	<ul style="list-style-type: none"> <li>• Pseudo cabin with two bunk beds.</li> <li>• Curto of Byear.</li> </ul>
<b>Command console</b>	<ul style="list-style-type: none"> <li>• Front (aft, below pseudo cab)</li> <li>• Steering system.</li> <li>• Tachometer.</li> <li>• Horómetro.</li> <li>• Gasoline meter.</li> <li>• Switch panel.</li> <li>• 12V power socket and 2 USB ports (one in cab).</li> <li>• Morse.</li> <li>• Space for marine and private VHF radio, GPS and compass.</li> <li>• Engine usage hours counter.</li> </ul>
<b>Windshield</b>	Tempered Glass.
<b>Ceiling</b>	<ul style="list-style-type: none"> <li>• Stainless tube awning with waterproof canvas with transparent side curtains, and fronts to cover windshield space</li> <li>• Butt cross-tube to install navigation lights, police light and antennas</li> </ul>
<b>Seats</b>	<ul style="list-style-type: none"> <li>• For pilot and copy</li> <li>• A stern row for four people</li> <li>• Two side seats for two people</li> </ul>
<b>Fuel tank</b>	80 gal indoor fuel tank with accessories: <ul style="list-style-type: none"> <li>• Fuel intake</li> <li>• Gas dephogue</li> <li>• Filling cap</li> <li>• Petrol meter</li> <li>• Inspection cover</li> </ul>
<b>Deck and stowage floors</b>	Slip
<b>Rail</b>	Stainless steel
<b>Detachable ladder for diver (boat side)</b>	Stainless steel
<b>Towing canards</b>	5/8" stainless steel aft cane for towing another vessel (2 units) and 5/8" stainless steel sandpan (on the rod) to be towed in case of emergency.
<b>Mirror</b>	With space and stamina to install the engine of at least 150 HP.
<b>Cleats</b>	Five 8" hornmuses: Two on the fins (aft bands), Two in the amuras (bow bands) and one in the bow.
<b>Painting and finishes</b>	Antifouling

The boat must be delivered painted internally and externally with gel COAT paint in white, in the hull of the boat will be placed the name of the boat, flag and institutional project logos (MAE, CI,GEF, WILDAID and the logo of the protected area). The designs will be provided by the CI-Ecuador. Additionally, a phrase saying “Provisto con el apoyo del GEF”

Externally the helmet must be protected with HEMPEL antifouling paint, duration one year, brown color.