CONSERVATION INTERNATIONAL FOUNDATION (CI-ECUADOR)

PLEASE SEND YOUR OFFER ONLY

Av. Francisco de Orellana and Justino Cornejo, Zonal Government Building of Guayaquil Floor 11 offices of the Project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

Within or before the closing date and time, indicating the invitation to tender number of CI-Ecuador, sealed offer, with the data indicated below

OFFERS RECEIVED AFTER DATE AND TIME LIMITS WILL BE CONSIDERED NULL

Please number and stamp the company on the pages of your offer

CONSERVATION INTERNATIONAL FOUNDATION'S CALL FOR TENDER/TENDER IN CLOSED PLIEGODES

Deadline: February 28th, 2029

Time: 24:00

Conservation International Foundation Ecuador hereinafter referred to as CI-Ecuador a non-profit and public benefit organization, organized under the laws of the State of California, represented by Luis Suárez Martínez, who acts in his capacity as Executive Director of Conservation International Foundation – Ecuador, located at Av. Catalina Aldáz N34-181 and Portugal in the city of Quito.

CI-Ecuador has received funding from the Global Environment Facility (hereinafter referred to as "the GEF"), through the IC Implementer Agency - GEF to finance the Project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental".

Code of Ethics

Conservation International’s reputation derives from our commitment to our core values: Integrity, Respect, Courage, Optimism, and Passion and Teamwork. CI’s Code of Ethics (the “Code”) provides guidance to CI employees, service providers, experts, interns, and volunteers in living CI’s core values, and outlines minimum standards for ethical conduct which all parties must adhere to.

CI relies on the personal integrity, good judgment and common sense of all third parties acting on behalf, or providing services to the organization, to deal with issues not expressly addressed by the Code or as noted below.
Integrity:

- Act in good faith, responsibly, with due care, competence and diligence and maintain the highest professional standards at all times.
- Comply with all contractual terms as well as all applicable laws, rules and regulations, domestic and international, in every country where Services are carried out.
- Provide true representation of all Services performed.
- Never engage in any of the following acts: falsification of business document or receipts, theft, embezzlement, diversion of funds, bribery, or fraud.
- Transparency:
  - Avoid conflicts of interest and not allow independent judgment to be compromised.
  - Not accept gifts or favors from sub-contractors, suppliers or other 3rd parties that would negatively impact the provision of Services to CI.
- Accountability:
  - Disclose to CI, at the earliest opportunity, any information you have or become aware of, that may result in a real or perceived conflict of interest or impropriety.
  - Implement activities, provide Services, and manage staff and operations in a professionally sound manner, with knowledge and wisdom with the goal of a successful outcome per the terms of this Agreement.
- Confidentiality:
  - Not disclose confidential or sensitive information obtained during the course of your work with CI.
  - Protect confidential relationships between CI and other 3rd parties.

Mutual Respect and Collaboration:

Engage with indigenous peoples and local communities in which CI works in a positive and constructive manner that respects the culture, laws, and practices of those communities, with due regard for the right of free, prior and informed consent.

Any violations of the Code of Ethics should be reported to CI via its Ethics Hotline at www.ci.ethicspoint.com.

**Accountability and Grievance Mechanism**

The CI-GEF Project Agency Accountability and Grievance Mechanism can be accessed when necessary to manage project-related grievances that cannot be resolved by a project’s Executing Agency. Read the policy »

If you should need to file a grievance:

Contact the Executing Agency managing the project on the ground.

If the Executing Agency is unable to resolve the grievance or does not respond within 30 days of filing the claim, please contact the Conservation International Director of Compliance (DOC) who can be reached at:
Through this, CI-Ecuador invites you to submit a Sealed Offer in USD Dollars. To purchase the equipment and materials detailed below:

<table>
<thead>
<tr>
<th>Article</th>
<th>Amount</th>
<th>Technical details</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIS</td>
<td>5</td>
<td>Transponder with Display and GPS included. It receives AIS dually on ais channels (Ch. 87B and Ch. 88B) simultaneously and receives AIS information of both Class A and Class 3 basic screens: plóter, hazard list and target list. Display display - similar to radar screen, with option north up or heading up and zooming from 0.125 NM to 24 NM. Target List - displays all AIS it detects from all vessels. Hazard List - shows all boats around with CPA less than 6 NM and TCPA at 60 min. Call DSC Individual. The MA-500TR can be integrated with the Icom IC-M423 allowing individual DSC calls to be transmitted to the selected vessel automatically. 12-channel GPS receiver included. Memory for 100 Navigation Points and Man to Water (MOB). Full dot-matrix display. 128mm x 128mm dot matrix display that displays real-time traffic information and works independently or with a PC or other network equipment. IPX7 water protection. Hold a one meter of water dive for up to 30 minutes. 3 NMEA input/output lines.</td>
</tr>
<tr>
<td>Marine GPS PLOTTER.</td>
<td>6</td>
<td>Physical dimensions 10.1&quot; x 6.4&quot; x 2.1&quot; (25.6 x 16.2 x 5.2 cm) Display size 7.7&quot; x 4.5&quot;; 9.0&quot; diagonal HD. Multi-touch touchscreen WSVGA display Water rating IPX7, polarized support Antenna Internal or external over NMA200 and NMA0183 compatibility Receiver 10 Hz high-sensitivity</td>
</tr>
<tr>
<td>Compass (Compas)</td>
<td>6</td>
<td>Magnetic comps 2&quot;X5&quot;, item weight 227gm, With boat mount bracket Adjustable and removable with bracket and thumbscrews Internal green night illumination Built-in compensators to easily adjust for deviation Scientifically matched sapphire jewel &amp; hardened heading lock-on Movable sun shield High temperature composite construction for extended operating range</td>
</tr>
<tr>
<td>Binocular marino 10X50</td>
<td>8</td>
<td>Magnification/Lens Diameter: 10x / 55mm. Auto focusing Porro prism. 25-foot close focusing distance. Weight: 27 oz.</td>
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<tr>
<td>Article</td>
<td>Amount</td>
<td>Technical details</td>
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<tr>
<td>Marine VHF radio with antenna</td>
<td>8</td>
<td>Marine radio VHF, palm-sized compact body (W×H×D; 156.5 × 66.5 × 110.1 mm; 6.2 × 2.6 × 4.3 in) fixed with support for boat, IPX7 submersible (1 m depth of water for 30 minutes) Mechanism to prevent audio degradation from a water-logged speaker Common NMEA interface for external GPS/NAV connection MA-500TR Class B AIS transponder compatible Tag scan and favorite channel functions Dual/tri-watch function for monitoring CH16 and/or call channel Priority scan function Display and keypad backlighting External speaker connection Weather channel with weather alert Supplied hand microphone, HM-235B/W, with channel up/down keys and a CH16/Call channel key 3-digit or 4-digit channel display selectable Supplied Accessories HM-235B/W hand microphone DC power cable Mounting bracket kit Communication with the maritime authority</td>
</tr>
<tr>
<td>VHF radio</td>
<td>5</td>
<td>VHF radio Output Power 65W, 25W, 10W, 5W RX Frequencies 144-148MHz Memory Channels: 207 (includes 6 scan edges &amp; 1 call) Built-in CTCSS and DTCS encoder/decoder for quiet standby and repeater access Power supply voltage display 4.5W (typical) loud audio Reduced depth dimensions DTMF autodial Time-out timer Repeater lockout Automatic power off S-meter squelch Wide/narrow channel setting Weather channel receive and weather alert function Automatic repeater function Selectable squelch delay from short and long Squelch attenuator reduces suppression from string signals microphone, mounting bracket, DCC cable, microphone fastener, spare fuse, antenna.</td>
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<tr>
<td>Article</td>
<td>Amount</td>
<td>Technical details</td>
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<tr>
<td>Whip antenna and base</td>
<td>5</td>
<td>Banda: VHF Banda Marina&lt;br&gt;Ganancia de Antena: 6dB&lt;br&gt;Max. Input Power: 50 watts&lt;br&gt;SWR: nominally 1.3:1 at 156.8 MHz&lt;br&gt;Ancho de Banda: 5 MHz within 2.0:1 VSWR&lt;br&gt;Ferrule: Latón cromado&lt;br&gt;Coax Suministrado: 15 ft tipo RG-58&lt;br&gt;Conector suministrado: PL-259, no instalado&lt;br&gt;Polaridad: Vertical&lt;br&gt;Impedancia: 50 Ohms&lt;br&gt;DC Ground: No DC Ground - The antenna will read open on continuity test.</td>
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<tr>
<td>Navigation Lights (4-Light Packages)</td>
<td>8</td>
<td>Navigation lights, black polymer, starboard lights, port, stop and range, with focus included, with connection to 12v, 24v, 36v,</td>
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<tr>
<td>Police beacon light (blue/red). With 12V connector</td>
<td>8</td>
<td>Beacon LED Police Lights, dimensions 1200mm.</td>
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<tr>
<td>Marine swivel reflector</td>
<td>8</td>
<td>320 degree rotation, 75 degree vertical sweep, long range, 5m, 12v or 24v remote control cable, Marine and weather proof, with support to place on top of the boat</td>
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<tr>
<td>Sea lanterns</td>
<td>8</td>
<td>600 lumens flashlight, Water Resistant,</td>
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<tr>
<td>Amplifier with Siren, Horn and Megaphone.</td>
<td>8</td>
<td>Megaphone Usb Sd Sirena, with auxiliary, 500w, rechargeable battery 12v. horn diameter 230mm, length 345mm</td>
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<tr>
<td>Inflatable strip life jackets</td>
<td>8</td>
<td>SOLAS inflatable vests, automatic, category 5, SIGMA brand, CE150N</td>
</tr>
<tr>
<td>Foam life jackets</td>
<td>48</td>
<td>100 N life jackets, SOLAS certification, including safety whistle</td>
</tr>
<tr>
<td>Inflatable rubber cylindrical defenses</td>
<td>48</td>
<td>70cmX45cmXX48cm PVC Resin Inflatable Defense, with safety valve</td>
</tr>
<tr>
<td>Lifering Ring - Boya man to water and 20 m cape</td>
<td>8</td>
<td>SDF5556 life ring certified SOLAS 96, 2.5kg weight,</td>
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<tr>
<td>Watertight case for storing instruments.</td>
<td>8</td>
<td>High-strength pvc housing with full sealing joints. Dust and waterproof, with handle and beg. With foam-coated interior, at least 55x35x22 cm</td>
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<tr>
<td>First Aid Kit</td>
<td>8</td>
<td>Kit in plastic box 22cmX17cmX11cm. Contains: 1 bottle 30ml antiseptic alcohol, 1 30ml physiological serum bottle, 2 rolls of 2&quot; gauze bandages, 6 rolls of 3&quot; gauze bandages, 6 sterile ready gauze 7.5cmX7.5cm, bandages or Band-Aids, 2 pairs of gloves, 1 surgical mask, 2 12mm tape roll, 1 low pallet wooden tongues, 1 school scissors round tip, 1 small pincer spine pulls out, 1 pack of 8-unit swabs, 1 5gm cotton pack, 1 manual first aid</td>
</tr>
<tr>
<td>Anchor</td>
<td>8</td>
<td>22-pound galvanized steel anchor</td>
</tr>
<tr>
<td>Article</td>
<td>Amount</td>
<td>Technical details</td>
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<tr>
<td>Fire extinguisher</td>
<td>8</td>
<td>10 pound capacity extinguisher.</td>
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<tr>
<td>Automatic bilge pump for B. of bilge.</td>
<td>8</td>
<td>Connection for 12v, 4.8A and 24v, floating switch, ISO 8846 Marine, water and corrosion resistance</td>
</tr>
</tbody>
</table>

Marine navigation safety equipment and materials must be delivered in the city of Guayaquil, in the offices of the AMCP Network Project, Building of the Zonal Government of Guayaquil, located on the 11th floor; Av. Francisco de Orellana and Justino Cornejo.

CI-Ecuador may change the delivery address within the city of Guayaquil, provided that it formally expresses it 7 days before the agreed delivery date.

Selection criteria

When preparing your offer, consider the following criteria that will be assessed in the bidder’s selection process:

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Rating (%)</th>
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</thead>
<tbody>
<tr>
<td>Experience and trajectory of the participating company.</td>
<td>35</td>
</tr>
<tr>
<td>Warranty period of the equipment or services to be provided.</td>
<td>20</td>
</tr>
<tr>
<td>The value of the economic proposal in relation to the reference budget of this tender base.</td>
<td>25</td>
</tr>
<tr>
<td>Delivery time in relation to that established in this bidding basis.</td>
<td>20</td>
</tr>
</tbody>
</table>

For the preparation of the bases:

When preparing your offer, you should take into account CI-Ecuador’s status and activities and present its best trading conditions. The bidder can demonstrate his experience and knowledge of the subject, in case he wants to question the terms of reference and specifications for alternatives to improve the objective of the acquisitions. For this purpose, we inform that the equipment and materials will be used in control and surveillance vessels of 8.5 m in line working up to 60 miles from the coast.

The prices offered for this process will include VAT and delivery costs.

It should include the general tendering requirements and the special requirements and conditions of the tender specified below:

**General bidding requirements**

1. Full name, number, phone number and email address of your company and contact person.
2. Copy of the updated company RUC.
3. References of employment contracts, services or sales that you have executed similar to the subject matter of this tender (present table with description of each contract, execution time and
5. Economic proposal (unit cost and total cost)
6. Acceptance of the "General Conditions applicable to contracts of purchase in CI-Ecuador" including the terms of payment, (the terms of payment of CI-Ecuador, in which they are payable by bank transfer within 30 days from the receipt of the invoice, inspection report(s) and a receipt confirmation document by the consignee(s).
7. Please note that the Organization shall make payments of invoices, in the bank account indicated by the supplier, provided that the bank account is in the country of residence and in the name of the supplier.
8. Acceptance of CI-Ecuador tender requirements, including technical specifications.
10. Delivery time: Equipment is required to be delivered or within 40 calendar days from the issuance of the purchase order. Suppliers are requested to cite their best delivery time in calendar days.
11. Validity: Bids will remain valid at fixed prices and may be awarded up to 60 calendar days after the deadline for submission of tenders.

Special requirements and conditions

1. CI-Ecuador reserves the right to adjust the required quantities and partially award the contract if it deems it necessary and/or appropriate.
2. It will be paid against delivery of products / equipment.
3. Inspection: In the case of award of a purchase order, an inspection will be carried out on boarding/disembarking the quantity in accordance with the technical specifications, packaging and labeling.
4. Damages: At CI-Ecuador's discretion, damages may be applied to any order for the following reasons:
   a. Lower quality: CI-Ecuador in its absolute discretion, reserves the right to refuse any delivery that does not conform to the technical specifications or to accept such delivery and apply the corresponding deduction determined by CI-Ecuador:
   b. Late Delivery: In the case of late delivery, a deduction of 2.5% of the value of the goods per week of delay will apply. The deduction for late delivery applied shall not exceed 10% of the total value of the order.

Any request for clarification regarding the requirements contained in this invitation to tender, except on pricing issues, should be addressed to the undersigned and emailed to redamcp@conservation.org. A period of 10 working days, counted from the day following the publication of this tender process, is established for suppliers to make any questions or concerns. CI-Ecuador will respond via e-mail within a maximum period of 3 working days and if necessary contact by e-mail to answer the concern.

In the event that your company does not submit an offer, CI-Ecuador would appreciate it if you would notify it with a brief explanation. In this case, you are strongly asked to complete the "No Offer Notification" attached to this invitation and send it by email indicated in the "No Offer Notification".
PLEASE SEND YOUREFFER ONLY
Av. Francisco de Orellana and Justino Cornejo - Zonal Government Building of Guayaquil, Piso 11 offices of the Project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

Within or before the closing date and time indicating the number of invitations to tender FROM CI, with the data indicated below.
OFFERS SUBMITTED TO ANY OTHER ADDRESS, OR ANY OTHER MEANS AND OFFERS RECEIVED AFTER THE LIMITED DATE AND TIME WILL BE CONSIDERED NULL
Please number and stamp the company on the pages of your offer

Delivery of your offer: Your offer must be delivered in a sealed envelope /or by email (redamcp@conservation.org) as follows:

Confidential
Do not open at the Reception!

Conservation International Foundation
Attention to the attention of
Cristina Silva
CI Purchasing Officer

Closing date: February 29th, 2019

COMPANY NAME:

On the date or before the closing date communication for: Cristina Silva, CI Purchasing Officer, Av. Francisco de Orellana and Justino Cornejo, Building Zonal Government of Guayaquil, floor 11 Office of the project "Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental"

NOTE OF NON-PARTICIPATION

Please complete and return to:
Blgo. Manfred Altamirano
Av. Francisco de Orellana and Justino Cornejo
Government of the Littoral Building
11th floor
Project Offices ""Implementation of the Strategic Plan of the Network of Marine and Coastal Protected Areas of Ecuador Continental" of: (name of company)

We do not participate in the call because:
The requirements were not part of our regular activities;

Insufficient time to prepare the offer;

Current lack of resources to meet more obligations;

Others (please specify below briefly).